

A PASSION FOR PEOPLE

harrison clark rickerbys

Harrison Clark Rickerbys Corporate Team at a glance:

- Total deal value 2017: £550 million
- 12 corporate partners across the Midlands, South West, Thames Valley, London and East Anglia
- In excess of one hundred transactions in the year
- Ranked a top 10 legal adviser in Experian's M&A review in 2017
- Average deal value £5 million

Harrison Clark Rickerbys in overview:

- Full service top 100 law firm
- Over 470 staff across 8 offices
- Turnover 2017: £32 million

Management Buy Out

Harrison Clark Rickerbys acted on behalf of Teamsport Holdings in respect of a Secondary MBO which was backed by Duke Street Capital. HCR acted for management, deal value is confidential.

Teamsport Holdings are the UK's number one indoor karting company, currently with 24 venues and growing further across the UK.

Dominic Gaynor, MD said:

"Rich Wilkey and his team did a fantastic job for management on the Project Mario deal, combining strong private equity expertise with commercial and pragmatic advice that allowed the management role to proceed smoothly.

The HCR team knew what the key issues were and were on hand at all times throughout the deal to advise management."



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Sale of Retail Business

In June 2017, Harrison Clark Rickerbys acted for the Sellers on the sale of the entire issued share capital of Cotswold Collections Group Limited.

Based in Cheltenham, Cotswolds Collection Group Limited was founded in 1993, and specialises in unique, classic women's clothing.

Michael Brickell, MD said:

"I would like to thank Rod Thomas and his team at Harrison Clark Rickerbys for doing an amazing job in looking after and protecting the best interests of Cotswold Collections Ltd and all its shareholders in the successful sale of the company to Rockpool in

June 2017. Also for all first class help over many years to Cotswold Collections and me personally."



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Dental Acquisition

In 2017, Harrison Clark Rickerbys advised August Equity on their first bolt-on acquisition with the purchase of two mixed dental practices in South Yorkshire.

August Equity are a private equity investor already established in the social care and veterinary sectors. This acquisition established August's first platform for dental investments, Dental Partners.

"Having worked with Harrison Clark Rickerbys on several of our portfolio businesses, we remain very impressed with the professionalism and expertise within the team. In particular Charlotte Thornton-Smith and Clare Emery's knowledge of the dental

sector puts them at the forefront of any dental legal panel and we are delighted to be working with them on several of our acquisitions."



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Merger and Acquisition

In 2017 Harrison Clark Rickerbys acted for Customade Group Ltd on its sale to Polyframe Group Ltd.

The deal created the largest trade fabricator of windows and doors for UK installers. Backed by further investment from Cairngorm Capital Partners LLP, the resulting in a group with revenues of more than £100m.

Customade are a leading manufacturer of PVCu windows, doors and conservatory roof products. Employing 320 staff, with a turnover of £35m in 2016.

John Lightowlers, MD said:

"This is the perfect partnership for two businesses with shared values and offers great opportunities. Having worked with Harrison

Clark Rickerbys for many years, I knew that their attention to detail, speed and professionalism would be invaluable, and so



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Business Property Relief Investment Fund

Harrison Clark Rickerbys advised ProVen Legacy plc on its public offer of Redeemable Growth Shares and Redeemable Income Shares to raise gross proceeds of £20m.

ProVen Legacy has been established to make loans to small and medium sized UK private companies.

Its strategy is expected to mean that shares in the Company will qualify for Business Property Relief.

Harrison Clark Rickerybs played a lead role for ProVen Legacy in production of the Prospectus, providing a cost effective solution to the drafting

and to the Financial Conduct Authority approval process under the Prospectus Rules.



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it proved."

Airport Analytics Investment

In early 2018, Harrison Clark Rickerbys assisted CrowdVision in raising funds for its technology to help airports manage growing passenger volumes.

CrowdVision is a ground breaking business which uses computer vision and artificial intelligence to offer real-time passenger flow management solutions to airports.

Funding was provided by Amadeus Ventures, the corporate venture arm of Amadeus as part of an initiative set up in 2014 investing in start-ups venturing into the travel and technology business. CrowdVision is its latest addition to this initiative.

Fiona Strens, CrowdVision's CEO said:

"CrowdVision complements the existing Amadeus Airport IT portfolio to deliver additional insights and benefits to customers. Working with Amadeus will give us access to a huge network of airports and

travel partners around the world. We're looking forward to helping more airports operate more efficiently so we can all get to where we're going without the stress of crowds"



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Technology Sale

In 2017, Harrison Clark Rickerbys advised the sellers of Prestige Technology Solutions Limited on its sale to Park Place Technologies LLC.

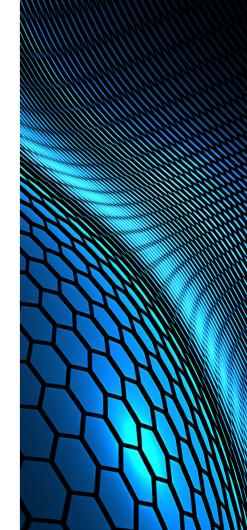
Prestige Technology Solutions Limited are an IT infrastructure solutions provider based in Bromsgrove.

John Dawson of Prestige Technology Solutions said:

"The recent sale of our company seemed from the outset an extremely daunting and challenging ordeal which, thanks to the professional and efficient help and services supplied by the team at HCR – turned out to be an exercise taken in their stride and proficiently executed. Alison, ably assisted by Mandy and Dan made the entire experience for us, a lot easier than we had ever anticipated. I would

not hesitate to engage these guys again in future should such an opportunity re-present itself."

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