

cambridge

inc houlden sweeney

hcr

harrison clark
rickerbys solicitors

A PASSION FOR PEOPLE

Our passion for people is at the heart of everything we do. It's the engine that keeps us ticking and inspires us to do our best. We're not satisfied unless we're making a real difference to peoples' lives, and we'll keep working hard to ensure we achieve the best outcome possible for you.

HARRISON CLARK RICKERBYS

Our clients want someone who is in their corner, whom they can trust to give them solid, reliable advice which takes them forward.

We find solutions and overcome apparent obstacles and give you a simple action plan to get you where you want to be.

It's your experience with us that we care about. Our advice will be appropriate and relevant to you and your circumstances.

I know our Cambridge clients like the firm-wide approach which includes partner involvement on all matters, and honesty at every level, especially on fees, which we agree upfront. We always do what we say.

We want you to want to choose us.

Inger Anson, Head of Cambridge office.

“

A friendly firm which produces work of high quality and gets the job done.

”

Chambers and Partners, 2020



Inger Anson
Partner, Head of Cambridge office



HCR INC. HOULDEN SWEENEY IN THE COMMUNITY



Our client community

Frontier Developments and CEO, David Braben, hosted our first birthday party where we said 'Thanks' to our supporters.



Supporting local school, Burrough Green C of E Primary

As Chair of Governors, I am committed to being involved with the local community at the highest level. HCR recently sponsored the PTA's quiz night fundraiser.



Cambridge County Polo Club

We and our clients enjoy the close community feel of the Cambridge County Polo Club. We sponsor a key family event in the equestrian diary.

MAKING A DIFFERENCE TO THE COMMUNITIES WE LIVE AND WORK IN



RECENT WORK

Major IT project rescued from brink with dispute resolution

The development of integrated corporate IT systems, handling millions of clients' data can be fraught with problems.

The company was taken on by a firm which had been tasked with renewing a major utility company's customer relationship management (CRM) systems. The large and complex task was complicated further by the utility company's desire to ensure that the system was robust and flexible enough to support other utilities in the same way.

The process involved cutting edge technology and systems, and the IT supplier was keen that it should succeed because of its potential for expansion into a sizeable new market.

When it ran into difficulties, instead of taking the kind of aggressive approach which led a competitor in a similar position into a costly and lengthy court battle, the supplier was advised to manage the problem with unique alternative dispute resolution techniques.

This approach resolved the problems, obtained the large payments which were due, restored the project to a working system and re-established client relations on both sides. This also meant that, far from being an on-going problem, the supplier was able to showcase the project as a success with the client's backing, creating an opportunity and achieving the client's business ambitions.

Expert corporate advice helps secure £7m investment for cutting edge technology provider

Global growth for Chemigraphic and continued development of its high-tech expertise will be supported by the £7m private equity investment in the technology firm by NVM, backed by legal advice from our corporate team.

Chris Wootton, CEO of Chemigraphic said:

"I hadn't worked with Harrison Clark Rickerbys before but, having done so, I'm very happy to recommend Rob and his team.

"What I really liked was that Rob was on the job himself throughout and didn't just pass us down to a junior colleague.

"He made it his job to ensure that the whole process was de-mystified and told us exactly what to expect.

"Rob made sure that all of the legal work streams that we were covering were dealt with really quickly and without any fuss or drama, so that I could get on as far as possible with my day job."

Sound advice helps secure investment for Cambridge technology start up

Combining an understanding of the needs of early-stage tech companies and the needs of investors gives Inger Anson and her team a crucial advantage in providing the seed and early fundraising support which brings the two parties together.

It was this understanding that led to Cambridge-based Audiotelligence to seek Inger's advice on its recent £3.1m funding round led by Cambridge Innovation Capital. This funding was key to enabling the company to further develop its unique noise suppression technology and fund its ambitious growth plans.

"Inger's pragmatic and common sense approach along with her knowledge and insight into the early-stage technology funding arena, proved invaluable in helping us get our first substantive funding round concluded. Inger was 'part of the team', and invested as much of the rest of us and we would certainly want to work with her on future corporate activity," said the company's CEO, Ken Roberts.

Supporting university growth with finance expertise

Acting for a growing university in support of its ambitious plans for the future, an HCR team led by Tim Littler and including Mark Carter and Harry Bengough, handled the refinance and development issues related to a major redevelopment.

The university refinanced its bank facilities with one bank and obtained development funding from another for a major campus redevelopment. The associated planned growth and increase in student numbers will provide a significant boost for the surrounding area. HCR won the work in the face of stiff competition from a prominent national law firm.

The work included reviewing and negotiating two separate LMA-based facility agreements, dealing with all property due diligence issues, preparing City of London Law Society certificate of title and dealing with all construction work.

Assessing risks and finding solutions with in-depth legal support

Providing software solutions to customers across the world needs the backing of highly skilled legal advice, as contracts and agreements have to be negotiated, drafted and reviewed to keep pace with changing requirements.

Global software and professional services provider CrowdVision called on the skills and experience of Rajeshree Bhojnani to help them to move forward with a key contract, which meant adopting a complex contract base provided by their customer.

Rajeshree was able to help them to identify key risks, including concerning the protection of intellectual property, IT security, liability allocation and the negotiation of liability limits. She then drafted solutions into the contract over a protracted period of negotiations, adapting and reviewing in line with those discussions.

Expertise in the sector, extensive experience of contract negotiations and clear and precise contract drafting meant that Rajeshree could support her client in bringing this key contract to a conclusion.

Stuart Mills, COO of CrowdVision, said: "I have always found Ms Bhojnani to be very responsive and adaptable, particularly when dealing with clients across multiple time zones. Ms Bhojnani is extremely detailed, and I am always confident that she has conducted a rigorous review of any legal documents."

OUR CAMBRIDGE TEAM HAS



Advised on early-stage technology investments worth more than

£62m



Supported

84

start-ups



Supported

93

angel investors

Headcount increase



100%

In October 2019 we have 4 partners



We recently closed a deal for a Cambridge-based business worth more than

£30m

SERVICES FOR YOUR BUSINESS

Harrison Clark Rickerbys is a full-service firm



BANKING AND FINANCE

When you need funding to realise your ambitions, our banking and finance solicitors have the connections and experience to deliver the lending solution best suited to your company and needs.

“ Each lawyer I deal with provides unswerving support and pragmatic and commercial advice. ”
Legal 500, 2020



COMMERCIAL, IP AND IT

We can steer you through everything from day-to-day commercial matters to contracts, agreements, risk management, asset protection and share schemes. We can help you limit your liabilities through creative, comprehensive, watertight agreements that are tailored to your business.



EMPLOYMENT AND IMMIGRATION

Commercial yet compassionate, we provide companies and senior executives with day-to-day advice and support that empowers them to make the right decisions for themselves and their people.



INTERNATIONAL

We help ambitious organisations forge paths across the world. We handle the myriad legal intricacies and complicated regulations, allowing you to focus on what you’re good at.



LICENSING AND REGULATORY

Whether you need a licence to operate or are bound by regulatory laws, sometimes, you'll need help complying, dealing with breaches or defending your businesses or staff. When you're in trouble we will handle investigations and prosecutions and work with you to minimise the financial and reputational fallout. We're on call day and night.



CORPORATE

We immerse ourselves in your world and get to know your organisation inside out so that during a restructure, merger, acquisition or sale, we won't sit on the fence – we'll give you a clear view of the risks and opportunities, and provide the advice you need to make each decision.



DISPUTE RESOLUTION

When a dispute happens, we'll help you understand the issues you face and what risks are involved, and help you decide upon a strategy that will let you move forward. If we can, we'll keep it out of court, but if it comes to that point, we'll fight on your behalf to get the best possible outcome.

“ Inger and her team were very helpful and professional throughout; they were always available to answer any queries and were very quick to respond and produce documentation. ”

Simon Thorpe,
Angel Investor



REAL ESTATE

We can support you on a whole range of property advice, from buying and selling houses to all aspects of commercial property projects, like the building, funding and delivery of huge real estate projects.

Our Cambridge corporate team has advised on early-stage technology investments worth more than £62m.



RESTRUCTURING AND INSOLVENCY

When you or your business finances are in troubled waters, we can offer a lifeline. Whatever financial problems you're experiencing, we'll help you to find the best way forward, giving you a fresh start and safeguarding jobs where possible.



IN ONE TRIAL WE SAVED AN AMERICAN OWNED COMPANY \$80M

SERVICES FOR INDIVIDUALS

For the Moments That Matter

Our residential conveyancing team is here to help you every step of the way. Communication and delivering the best possible service is what drives us, and we'll keep you updated throughout the transaction whether you're looking to buy, sell, mortgage or transfer your property.

When a relationship breaks down, emotions can run high and disputes often spiral out of control. We're one of the UK's biggest and most experienced family law teams, and can advise on issues affecting every kind of family – including divorce, matters involving children, wealth protection and international family law.

Minimise tax liabilities, protect a family business, keep control of your assets and make charitable donations. Our team of wills, trusts and estates lawyers has considerable experience when it comes to setting up and administering trusts, both for individuals and charities, and can act as professional trustees if required.

Age, disability or injury can cause serious difficulties for people, their families and carers, and the legislation around health and care support services is constantly shifting. We have years of expertise in this area, so whether you need help with assessing capacity or with financial concerns, we make the process as smooth and simple as possible.

Every house move is different but we're here to help

BUYING AND SELLING YOUR HOME

Breakup, don't break down

GETTING DIVORCED

Keep control of your assets

SETTING UP A TRUST

Specialist advice for older and vulnerable people

OLDER AND VULNERABLE CLIENTS

MAKING A WILL

One of the most important things you'll ever do

We take time to sit down with you, understand your life and your circumstances, and your thoughts on tomorrow, so you get a will that truly reflects your wishes and will protect your children, spouse and loved ones.

DIRECTORS' DUTIES

Guidance and support when you need some protection

As a company director, we can advise you on protecting yourself against insolvency proceedings, and can defend you if you face disqualification. We're proactive and pragmatic when it comes to directors' issues; we tell it like it is. We look for solutions; our efficient and supportive approach focuses on minimising your exposure.

WHEN SOMEONE DIES

Minimising the stress at a stressful time

Acting for executors and family members, we ensure that estates are administered correctly, providing advice on inheritance tax, intestacy and grants of representation. We can help to wind up the affairs of the deceased in a compassionate and stress-free way.

CONTESTING A WILL

Empathy and pragmatism when you need it most

When someone dies, the last thing you need is an argument. If you find yourself in this position, perhaps where you feel you've been treated unfairly as a beneficiary, or you're concerned about the management of a loved one's estate, we'll provide practical, sound advice to help you move forward.

MORE THAN 19,000 CLIENTS HAVE
MADE THEIR WILLS WITH US



SECTORS

Our sector teams comprise lawyers from our business service and private client disciplines, meaning they share in-depth understanding of the industries our clients work in, whilst bringing expertise from their legal specialism.

Did you know?

Our team, which includes two Fellows of the Agricultural Law Association, advised on real estate transactions worth more than £700m to our clients.



FINANCE AND FINANCIAL SERVICES

Did you know?

Our Finance and Financial Services Group recently worked across property finance, banking, and our restructuring teams to secure the refinancing of a client's complex £37m property portfolio.

Did you know?

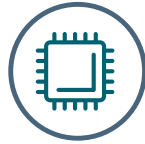
Our award winning education team includes Legal 500 and Chambers 'leading individuals' and are tier 2 in both directories.



AGRICULTURE AND RURAL AFFAIRS



TECHNOLOGY



Did you know?

One of our tech specialists helped the Royal Mint to digitise gold investments on blockchain.



CONSTRUCTION AND ENGINEERING



EDUCATION



HEALTH AND SOCIAL CARE



DEFENCE, SECURITY AND THE FORCES

Did you know?

The DSF team have staff with security clearance all the way up to DV (highest level) and can therefore place personnel to work in-house at List X companies supplying the MOD.

OUR TEAMS REGULARLY WIN
INDUSTRY SECTOR AWARDS





Robert Capper
Head of Commercial Team and Sectors



Agriculture and Rural Affairs

Mary Wathen
M: 07759 444 199



Defence, Security and the Forces

Richard Morgan
M: 07890 304 469



Technology

Robert Capper
M: 07909 970 323



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M: 07711 272 782



Education

Kristine Scott
M: 07725 242 991



Finance and Financial Services

Jonathan Whitbread
M: 07815 754 839



Health and Social Care

Rebecca Leask
M: 07779 053 422

SECTOR EXPERTISE

ADDITIONAL SERVICES

Finance Generator

Whether you're looking for short-term cash or to secure funding over a longer term, or even equity investment, we're here to help.

Our team of highly experienced legal and finance professionals will understand your requirements, review the finance market and generate a fully customised best fit solution for you. With our management of all legal aspects and the credit process, you'll be free to concentrate on building your business.

finance generator
helping source funding

In-house lawyer services

Our in-house lawyer service ensures you have access to the training, which is eligible for CPD credits, and legal updates you need, as well as access to in-depth expertise when you need it.



Wills at Work

For employers, as part of your benefits package

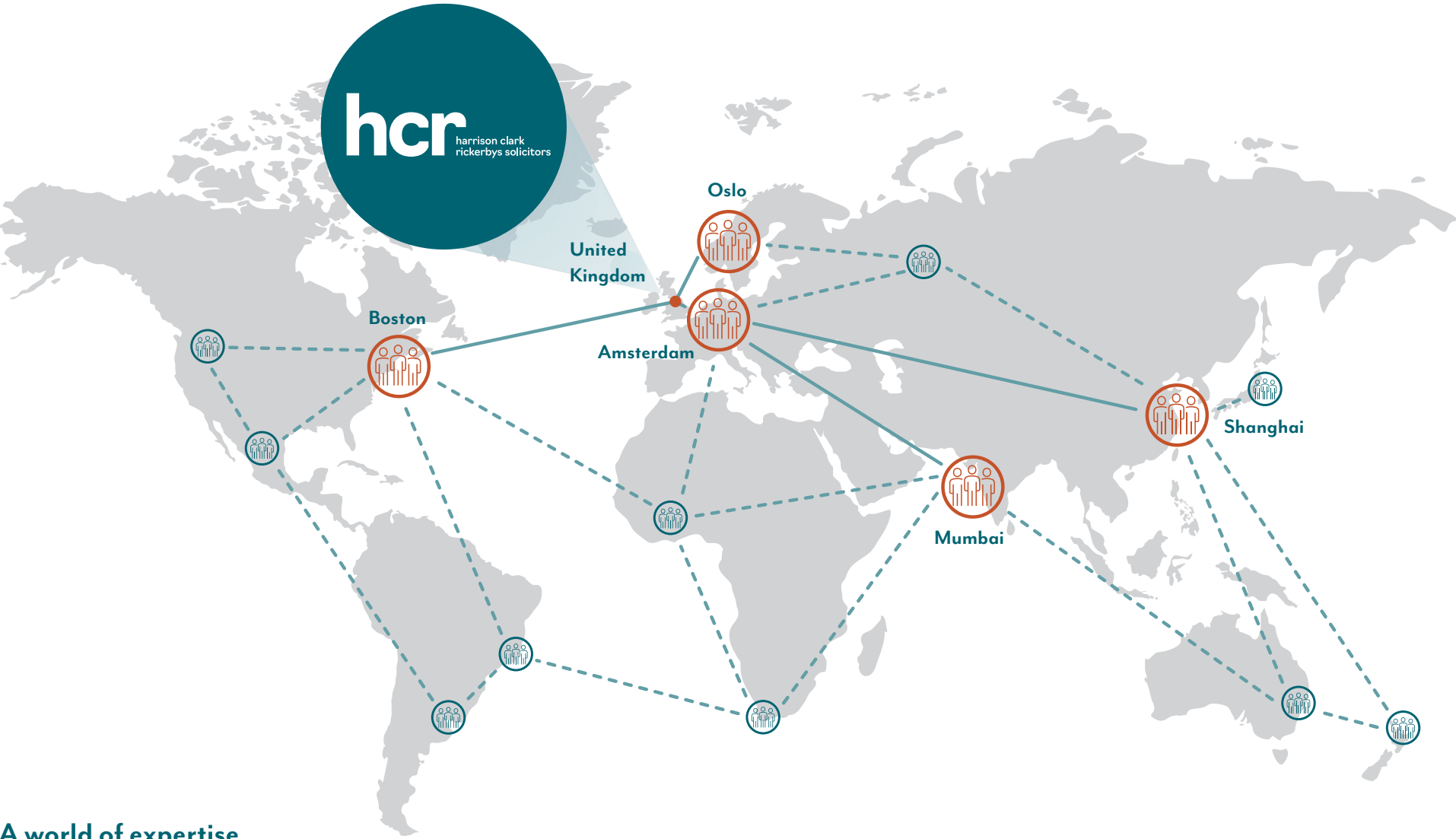
Working closely with HR departments, we remove the complications of will writing for staff, providing both them and their employer with confidence that their future is planned and considered.

wills at work



Dawn Oliver
Head of Wills, Trusts and Estates

LOCAL | NATIONAL | INTERNATIONAL



A world of expertise

Our international service operates from five hubs across the world where our relationships with the people and institutions that might affect you are tried and tested. Our legal, commercial and government connections within the five hubs are extensive and deep – we work with individuals that we’ve personally known for decades. Beyond the hubs, our trusted network reaches across 80 countries, enabling us to help you run and grow your business almost anywhere in the world.



AWARDS

Health and Social Care



Defence, Security and the Forces



2020

Education



Finance and Financial Services



In the third quarter of 2019 our team entered Experian’s UK & Republic of Ireland M&A Review Top 100, by deal volume, and were ranked:

- United Kingdom - 5th
- London - 10th
- South East - 2nd
- South West - 1st
- East of England - 2nd
- The Midlands - 2nd

KEY CONTACTS



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