

international services



India



hcr

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rickerbys solicitors

A PASSION FOR PEOPLE

Our passion for people is at the heart of everything we do. It's the engine that keeps us ticking and inspires us to do our best. We're not satisfied unless we're making a real difference to people's lives, and we'll keep working hard to ensure we achieve the best outcome possible for you.

In an increasingly connected world, businesses of all sizes can operate across borders more easily than ever before. However, this can involve myriad legal intricacies and complicated regulations due to the unique laws for each country. Whether you're from an ambitious organisation looking to expand outside the UK, or an international company that wants to improve its situation overseas, we can help you clear a path and focus on what you're good at.

**WE'RE
HERE FOR
YOU**





hcr
harrison clark
rickerbys solicitors

**WE ONLY CONNECT
YOUR BUSINESS TO
PEOPLE WE KNOW
AND TRUST**

A world of expertise

Our international service operates from five hubs across the world where our relationships with the people and institutions that might affect you are tried and tested. Our legal, commercial and government connections within the five hubs are extensive and deep – we work with individuals that we’ve personally known for decades. Beyond the hubs, our trusted network reaches across 80 countries, enabling us to help you run and grow your business almost anywhere in the world.

PRACTICAL ADVICE WHEN YOU NEED IT MOST

From commercial agreements to navigating complicated employment and property law, we pride ourselves on having a practical, commercial approach. We handle a range of international issues for businesses, including cases involving real estate, insolvency, employment, intellectual property, and dispute resolution. In each case, we'll be open about any potential risks involved and help you achieve an effective resolution.

Our team includes lawyers qualified to practice in multiple countries around the world, and several of our solicitors are members of the International Bar Association.

“ **I am looking forward to sharing professional best practices and for my team of lawyers to benefit from training programmes to continue their legal education and international exposure.** ”

Anupam Dighe, founding partner of
India Law Alliance



HCR and ILA

Top 100 UK legal firm Harrison Clark Rickerbys (HCR) and Indian law firm, India Law Alliance (ILA), collaborate to meet the needs of their clients in the UK-India corridor.

Both parties are committed to excellent client service and are culturally aligned with complementary specialist expertise. This means that lawyers on both sides share experience and skills which benefits clients of both firms.

The collaboration enables both firms to provide clients with multijurisdictional transactions, building on the international offer already available from HCR which operates via five hubs worldwide reaching 80 countries. This trusted network enables clients to run and grow their businesses almost anywhere in the world with legal support they can rely on.

The depth and breadth of ILA's experience in India, including representation of clients in the lower courts right up to the Apex Court, and managing inbound Indian investments, providing corporate and tax advice which means that HCR's clients will enjoy the same level of service in their Indian business transactions as they do in the UK.





A flexible approach to fees

The volume and breadth of the international work we engage in means we can keep our costs down and clients receive a great-value, high-quality service. We offer a range of payment options that work for all levels of client from start-ups to multinational corporations.

Sometimes the best option is traditional hourly charge-out rates, where we bill you according to how much time we spend on your work. But increasingly we're finding that our clients prefer the following options:

- Fixed fees: where a precise task is clearly defined, and we charge exactly that amount whether we do more or less work than anticipated
- Risk-sharing: where we charge a percentage of our fees, and receive an uplift or percentage of the deal if the work completes. This is particularly useful for acquisition deals. It's good to know that if your transaction fails to complete and you don't get paid, at least you only have to pay some of the legal fees.

Fixed price international services

We offer a range of services at a fixed price:

Counterparty due diligence



This involves investigation into a company you might wish to work with. It covers legal, commercial (and sometimes political) investigation into the entity, and usually some investigation into the individual behind that entity.

Contract acclimatisation



We take a contract that you are comfortable with, for example a supply contract or a distribution contract, and make sure it works in a foreign country. At the very least we check that the dispute resolution and execution blocks work, and consider any clauses that might be inapplicable (or perhaps even illegal) to enforce in that country.

Translation and naming



This is often part of contract acclimatisation but is also a standalone service. When it comes to the law, word-for-word language translation simply isn't good enough. Because we translate with context, we ensure that the translation is sensitive to the specific legal meanings of words, and also that an appropriate language clause is inserted into the contract where necessary.

We also provide a naming service where a new brand needs to be invented for use in China.

Compliance



We make sure your operations are being conducted in accordance with local requirements and highlight any risks or issues you might not have known to ask about.

WE'VE GOT YOUR BUSINESS COVERED

Meet your team

When working internationally, it's all about building trust. Your key UK contacts are:



Nicolas Groffman
Partner, Head of International

T: +44(0) 118 338 0821
M: +44(0) 7816 592 934
E: ngroffman@hcrlaw.com



Richard Wilkey
Partner

T: +44(0) 1242 216 254
M: +44(0) 7817 447 881
E: rwilkey@hcrlaw.com



Syed Alam
Partner

T: +44(0) 1905 746 482
M: +44(0) 7715 060 309
E: salam@hcrlaw.com



Connie Yujuan Lu
Legal Consultant

T: +44(0) 118 338 0829
M: +44(0) 7525 594 647
E: clu@hcrlaw.com

Please visit our website for more information www.hcrlaw.com



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I am keen to build on what we can offer clients in countries like India which are becoming increasingly important for our clients. Adding local legal capability in India is imperative for full service firms like ours which have robust domestic and international practices.

”

Nicolas Groffman, Head of International

**WE KNOW HOW TO
MAKE BUSINESS WORK
ACROSS BORDERS**

Birmingham

63 Church Street
Birmingham
B3 2DP

Cambridge

Compass House
Chivers Way
Histon
Cambridge
CB24 9AD

Cardiff

Unit B
Copse Walk
Cardiff Gate
Business Park
Pontprennau
Cardiff
CF23 8RB

Cheltenham

Ellenborough
House
Wellington
Street
Cheltenham
GL50 1YD

Hereford

Thorpe House
29 Broad Street
Hereford
HR4 9AR

London

62 Cornhill
London
EC3V 3NH

Thames Valley

Aquis House
49-51 Blagrove
Street
Reading
RG1 1PL

Worcester

5 Deansway
Worcester
WR1 2JG

Wye Valley

Overross House
Ross Park
Ross-On-Wye
HR9 7US