In-house with you monthly Q&A

Rationalising your real estate for 2023 18 January 2023





Welcome



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Freehold options – Philip Parkinson

Leasehold options – Anthony Goodfellow

Contentious aspects – Andrew Walker





Freehold

Unwanted freehold property

- Timescale v Value for considerations
- Change of use/development
- Local agent/valuer = the key





Presale checklists

- Capital allowances
- VAT
- Energy Performance Certificates ("EPC")
- Asbestos
- Fire Risk Assessments
- Building warranties/guarantees
- Planning history
- Environmental concerns





Property not selling?

Why not assign or sublet the whole or part?



Anthony Goodfellow

Partner, Real Estate

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Other options

- Break Clause
- Negotiated Surrender
- Assignment
- Underletting
- Group sharing/concessions





Assignments

- Assign whole or part
- Landlord's consent
- Conditions
 - Covenant strength
 - AGA
 - Guarantee/Rent Deposit





Underlettings

- Underlet whole or part
- Landlord's consent
- Conditions
 - Open market rent
 - Premium/rent free period
 - Guarantee







Andrew Walker

Partner and Head of Real Estate Disputes

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Break Notices

- Format
- Content
- Recipient
- Method service
- Pre-conditions





Termination on Expiry of Lease Term

- Statutory Leases
 - Landlord's Notice ("Section 25 Notice")
 - Tenant's Request For New Lease ("Section 26 Request")
 - Tenant's Notice ("Section 27 Notice")
- Contracted Out Lease





Dilapidations

- Damages for breach of tenant's repair etc covenants
- Statutory limit ("Section 18 Cap")
- Supersession





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